

The Solution



coreSYS™ is a Financial and Stock Control Software System locally developed and suited for the various sectors in industry that need to better manage their business administration functions.

The software is loaded with powerful customisable features, fit for companies whose business revolves around purchasing, whole-selling, retailing and product distribution.

coreSYS also provides a competitive edge to businesses dealing in a diversity of products and services by providing them with salient business management tools and features suitable for product and service management.

The following is a summary of the software's features:

- **Customer and Supplier Relationship Management**
- **Inventory and Stores Management**
- **Purchasing**
- **Sales and Distribution**
- **Bank and Cashbook Management**
- **Financial Accounting**
- **Reporting**

Customer and Supplier Relationship Management

Customer And Supplier information is managed from the first phone call made all the way to the completion of transactions and eventual follow up.

A highlight of features include:

- Define **unlimited supplier or customer** accounts
- Capture bio-data and contact information
- Setup different **customer categories**
- Create **sub-customers (members)** out of existing customers
- Setup **currency** of transactions for each customer and supplier account
- Define and enforce **payment terms** and **credit limits**.
- Track all **items supplied** by your suppliers and all **items sold** to your customers
- Drill down on customer and supplier transactions through **date based transactions inquiry**

Customers

Cust Category: **Private** Blocked
 Customer Account: **CUST0006** <= New Code
 Customer Name: **RICHARD OKELLO**
 Posting Category: **TRADE DEBTORS** add members make c/sale member

Account Currency: Home Currency
 Currency: [Dropdown]

Personal Details | **Contacts Details** | **Records Action**

Physical Address: P.O. Box 255679 - 00100
 NAIROBI
 Postal Code: [] Phone#: 020-234667
 Town: **NAIROBI** Fax#: []
 Email: richard.okello@yahoo.com

Credit Category: **Customer B/F** Temporary Credit Limit: 0.00
 Payment Terms: **30 DAYS** Credit Limit: 30,000.00

Balance: **2,130.00** Enforce Payment Terms
 Last Receipt Date: **12/03/2008** Last Receipt Amount: **400.00**

Records Action: add, edit, block, find, cancel, Delete, save, < >, << >>, close, Update Branch

DOCUMENTS ISSUED BETWEEN 01/01/1900 AND 20/10/2008

Customer Acct: **CUST0001** **HILTON HOTEL** Find Customer
 Telephone #: [] Fax #: [] Home Currency
 Address: **P.O. Box -** Town: **NAIROBI**

Contact: [] Phone [] Cell [] << >>

Selection Criteria: Date From: **01/01/1900** Date To: **20/10/2008** View: All Posted Open Show Records

	Doc Type	Doc Date	Doc No	KshAMT	KshBAL	CurAMT	CurBAL	STATUS
1	Invoice	03/04/2008	SNV00000002	3,200.00	3,200.00	3,200.00	3,200.00	B
2	Invoice	03/04/2008	SNV00000003	3,900.00	3,900.00	3,900.00	3,900.00	B

Print Ledger Card Customer Ageing Allocate Documents Close

CurBal 7,100.00
 CurBal 7,100.00

Inventory and Stores Management

coreSYS provides you with the functions and tools to help you manage your stocks and stores information.

A highlight of features include:

- Detailed management of **stock item data** including **item description, code, units and strengths, pack sizes, item category** and **sub-category, item image** and special notes and **manufacturers**
- Auto generate stock codes** based on item category or general description
- Item price management** – track **cost, trade, retail, special, max. and min.** prices
- Setup **customer discounts matrices** per item.
- Auto- calculation of average cost and average sale prices**
- Setup **price calculation formulas** and generate customized item price lists
- Create unlimited number of **stores/warehouses**
- Stock **batch and expiry date management** - manage the purchase, storage and sale of stocks through batch numbers and expiry date tracking at stores level
- Trace **stock transfers** between warehouses, branches or stores
- Easy **stock taking** and updating module
- Setup **stock reorder criteria** (sales based or fixed quantities) and manage stock levels via **automated** stock reorder prompts.
- Track and remove **expired stock** through stock journals

Code	Item Description	Unit	Trade	Gross	In Stock	Active Inq	Mt
61030	Orbit Premium grade Photo Paper 610mm	-	.00	.00	0		MI
20008	Plate Cleaner	-	.00	.00	0		MI
20001	Plate Doctor	-	.00	.00	0		MI
3000003	Polyester MF 1060 x 100 x 100 MY	-	.00	.00	10,000		MI
3000005	Polyester MF 1060 x 100 x 175 MY	-	.00	.00	0		MI
3000006	Polyester MF 1300 x 100 x 175 MY	-	.00	.00	0		MI
3000007	Polyester MF 1300 x 100 x 100 MY	-	.00	.00	0		MI

Prices And Costs	
Cost Price:	50.00
Min. Price:	57.50
Max. Price:	0.00
Avg. Cost:	50.00
Vat:	VAT 16 %
Last Unit Cost:	50.00
Trade Price:	0.00
Retail Price:	0.00
Special Price:	0.00
Avg. Sell Price:	0.00

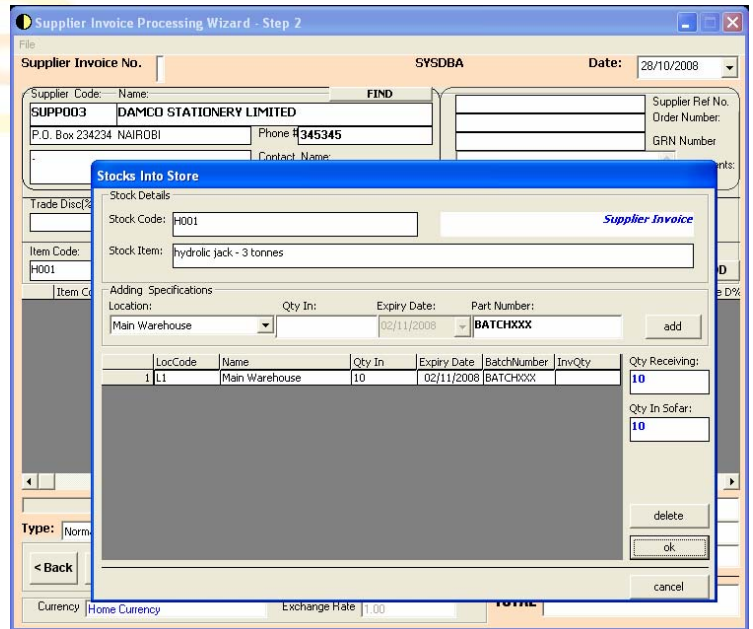
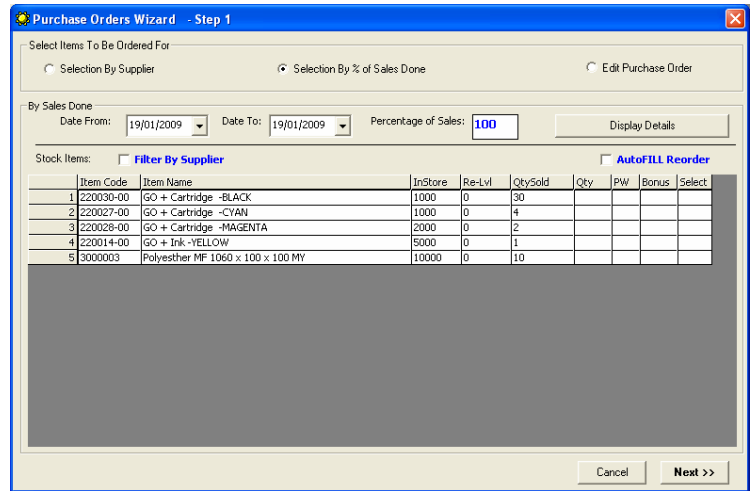
Store Code	Store Name	Expiry Date	Quantity In Store	Batch Number
11	Typotech Store	31/12/2050	9,990	BATCH000

Purchasing

The purchasing modules enables you track and maintain transactions with your business vendors.

A highlight of features include:

- Raise **purchase orders** by **vendor**, **stock item reorder** or by **past sales**
- Processing of goods received notes that update stock without a supplier invoice.
- Capture **batch numbers** and **expiry dates** of stock items purchased.
- Ability to **link purchase documents** e.g. record supplier invoice from purchase order document, or record goods returned note from a supplier invoice. Thus simplifying purchase process.
- **Breaking of bulk** stock items during receipt of goods based on their pack sizes.
- Generate **cash purchases** documents that automatically update cashbook.
- Track **pending orders** and supplies
- Capture **exchange rates** for all **foreign currency** purchase documents.
- Create and evenly **allocate extra costs** such as **shipping**, **insurance** and **customs** charges incurred during the purchase of stock items.
- Date and activity based tracking of your stocks **importation process**.



Sales and Distribution

These modules help you manage the entire sales cycle.

A highlight of features include:

- Define a **sales plan** for all stock items
- Raise **quotations** to current and prospective customers.
- Enter **customer orders** and automatically **reserve items ordered** and track **pending orders**.
- **Link** your **sales invoices** to orders or to sales quotations.
- **Enforce customer credit limits** during sales.
- Reinforce **pricing criteria** during sales (**no sale below min price, cost price** etc)
- **Auto selection of discounts** as defined per customer on all sale documents.
- Capture **departments** and **sales personnel** responsible for sales.
- Capture **batch numbers** and **expiry dates** of stock items issued to customers.
- **Link** any returns (**credit notes**) to existing sale documents
- Easy to use **point of sale receipting** and **cash-collection** module that allows various modes of payment.
- Generate **stock labels**.
- Easily trace stock items during sale by using **active ingredients** or stock category.

Sales Invoice Processing Wizard - Step 2

Sales Invoice No. **SNV0000003** Batched Urgent **SYSDBA** Date: 03/04/2008

Customer Code: Name: Order Number: Ref No.

P.O. Box - **NAIROBI** Phone: Waybill No.

Contact: Cred Limit: **89,992,900.00**

MemberNo(F12): Member Name: FIND MEMBER

5 **ROOM 5**

Comments: Normal Payment Due:

Trade Disc(%): Account To Debit: Sales Code: Markup:

Item Code	Description	Quantity	Bonus	Tax	Price	Disc %	Margin %	ADD
1	HSE0014 BED COVER LARGE	white	0	2,000.00	00	1	2,000.00	
2	HSE0012 BED SHEETS - PAIR LARGE	black	0	1,200.00	00	1	1,200.00	
3	MEN008 Suit - 2 piece Mens	black	0	700.00	00	1	700.00	

Discount:
 Exclusive:
 Tax:
TOTAL 3,900.00

< Back close delete save

Currency: Home Currency Exchange Rate: 1

Cash Collection

Cash Sale **CS0000003** Currency: Home Currency


Your Satisfaction Our Pride

Cash Collection

Payment Mode:

Cash Sale Amount:

Amount Paying: **2000**

Balance: **784.00** 

Cash Storage

Cash Collected By:

Cash Book Account:

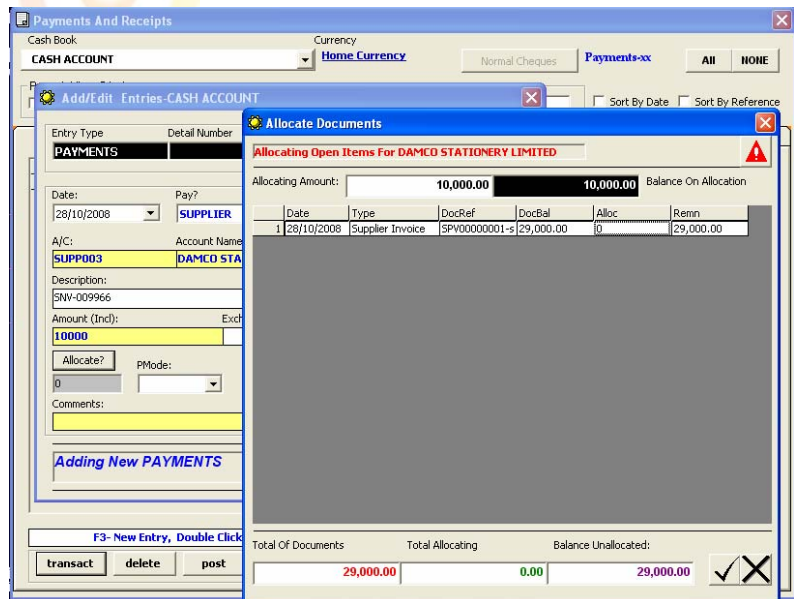
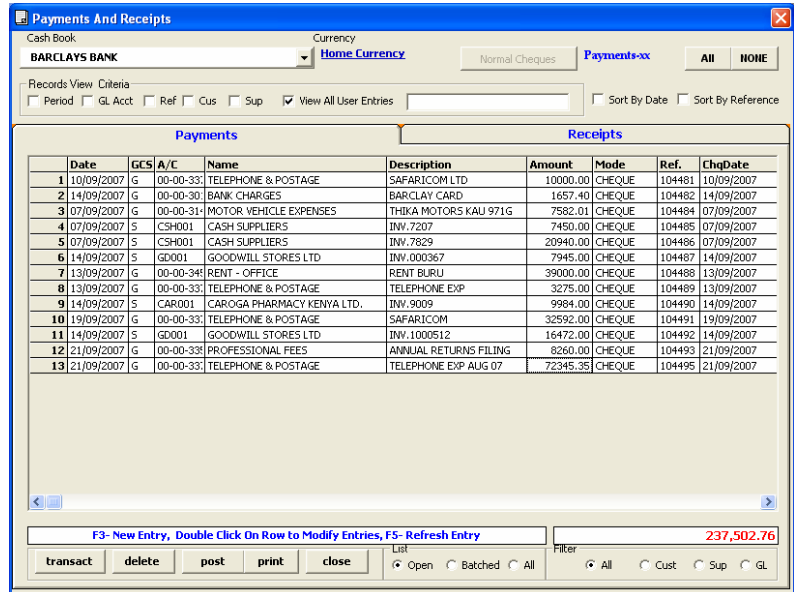
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Bank and Cashbook Management

These modules help you manage all transactions involving your cashbooks and bank accounts.

A highlight of features include:

- Easy processing and tracking of payments out of cashbooks and receipts into cashbooks.
- Generation of **customized receipts** for monies received.
- Quick **allocation of receipts/payments** against any open customer or supplier items
- Printing of **cheques, payment vouchers** and **remittance advices**
- Tracking of any **postdated cheques** received through the **automated pd-cheques auto alert** and posting function when the cheques are due for banking.
- Automated **bank reconciliation** module to assist you reconcile your cashbook against actual bank accounts position.
- End of day **point of sale cash till reconciliation**.



Financial Accounting

The financial and accounting modules assist you manage your backend financial and accounting transactions.

A highlight of features include:

- Easy setup **chart of accounts** with **multiple cost centers**
- Update your accounts balances **through general journals**.
- Create **yearly budgets** for expense accounts and generate **budget variances** to display planned versus actual expenses.
- View detailed and summarized **account transactions** and **balances**.
- **Reinforce financial periods** within which transactions can occur
- Choose to **maintain uptown 3 financial periods** of transactions
- **Automated closing** of financial periods and carrying forward of account balances.

Acc No	Account Description	Type	Class	B
00-00-1000	SALES ACCOUNT - CORPORATE	IN	R	
00-00-1001	SALES ACCOUNT - DISCOUNT	IN	R	
00-00-1200	SALES CASH	IN	R	
00-00-1201	SALES CASH - DISCOUNT	IN	R	
00-00-1900	INTEREST RECEIVED	IN	O	
00-00-2000	OPENING STOCK	EX	C	
00-00-2100	PURCHASE LOCAL	EX	C	
00-00-2101	PURCHASE LOCAL DISCOUNT	EX	C	
00-00-2200	PURCHASE CASH	EX	C	
00-00-2201	PURCHASE CASH DISCOUNT	EX	C	
00-00-2900	CLOSING STOCK	EX	C	
00-00-2999	COST OF SALES	EX	C	
00-00-3000	PRINTING AND STATIONERY	EX	P	
00-00-3010	NEWSPAPERS AND PERIODICALS	EX	P	
00-00-3020	TELEPHONE AND FAX	EX	P	
00-00-3030	COURIER AND POSTAGE	EX	P	
00-00-3040	TRAVEL AND ACCOMODATION	EX	P	
00-00-3050	ADVERTISEMENT AND PROMOTION	EX	P	
00-00-3060	MARKETING CLAIMS - KARL	EX	P	
00-00-3070	PACKAGING MATERIAL	EX	P	
00-00-3080	ENTERTAINMENT	EX	P	
00-00-3090	CONSULTING FEES	EX	P	
00-00-3100	ACCOUNTING FEES	EX	P	

Account Budget		
00-00-3080 ENTERTAINMENT		
Period 01	Period 02	Period 03
12000	12000	12000
Period 04	Period 05	Period 06
12000	12000	12000
Period 07	Period 08	Period 09
12000	12000	12000
Period 10	Period 11	Period 12
12000	12000	12000

Reporting

The reporting tool in coreSYS allows you to preview, print or export reports in various formats.

Key reports featured include:

Customer Reports

- Customer Sales Journals
- Customer Statements and Debt Analysis
- Customer Sales And Profit Analysis
- Sales documents Listings

Supplier Reports

- Purchase Journals
- Vendor Credit Analysis
- Vendor Price Lists
- Vendor Costs Analysis
- Purchase documents listings

Inventory Reports

- Inventory movement
- Inventory Valuation
- Inventory sales and profit analysis
- Comparative stocks analysis
- Inventory price lists
- Inventory in locations(batch and expiry)
- Inventory expiring
- Inventory Reorders

Cashbook Reports

- Cashbook transactions detailed and summarized
- Daily cashbook activities
- Cashbook Allocations
- VAT payable and claimable
- POS cash till daily reconciliation

General Ledger Reports

- General ledger account activity summaries
- Trial Balance , Income Statement, Balance Sheet
- Expense budget variances

CUSTOMER SALES DETAILS	
All Customers and All Inventory Items - Period : 01/02/2008 To 29/10/2008	
Items	Total Sales
CSC999 Cash Sale Customer NANCY THUO	
Carpet Medium - -	1,000.00
Jacket Casual Womens - -	300.00
Suit - 3 piece Womens - -	850.00
TAL SALES FOR Cash Sale Customer NANCY THUO	2,150.00
CUST0001 HILTON HOTEL	
BED COVER LARGE	4,000.00
BED SHEETS - PAIR LARGE -	2,400.00
Suit - 2 piece Mens - -	700.00
TOTAL SALES FOR HILTON HOTEL	7,100.00
CUST0006 RICHARD OKELLO	
Shorts Mens - -	270.00
Ties Mens - -	100.00
TOTAL SALES FOR RICHARD OKELLO	370.00
GRAND TOTAL SALES	9,620.00

SUPPLIER INVOICES LISTING							
Detailed Listing By Item Between 01-Feb-08 and 29-Oct-08							
Date	DocNumber	DocRef	CusCode	CusName	AmtExcl.	TotalVat	AmtIncl.
Item Code	ItemDesc	Qty	Price	Vat	Disc%	NetCost	
28-Oct-08	SPV00000001	smv0099666	SUPP003	DAMCO STATIONERY LIMITED	25,000.00	4,000.00	29,000.00
H001	hydraulic jack - 3 tonnes	10.00	2,500.00	4,000.00	0.00	25,000.00	
29-Oct-08	SPV00000002	smf996669	SUPP001	ABBOTT CHEMICALS	28,600.00	3,856.00	32,456.00
B019	battery 12 volts 23a	4.00	250.00	160.00	0.00	1,000.00	
BEUT003	FEET SCRUB	9.00	500.00	0.00	0.00	4,500.00	
W002	wipers 16"	10.00	500.00	800.00	0.00	5,000.00	
B017	battery terminals	6.00	350.00	336.00	0.00	2,100.00	
H002	head lights protector vc	4.00	4,000.00	2,560.00	0.00	16,000.00	
29-Oct-08	SPV00000003	smv677774	SUPP002	MAQUPICHO PLASTICS LIMITED	10,500.00	1,680.00	12,180.00
A005	antennae automatic an 098	3.00	3,500.00	1,680.00	0.00	10,500.00	

SALES ANALYSIS BY MANUFACTURER BY REGION AND ITEM				
SALES FOR BETWEEN 01-Jan-08 AND 29-Oct-08				
PRODUCT NAME	UNITS	PROVINCE	QTY SOLD	TOTAL SALES
MISC				
BED COVER LARGE		NAIROBI	2.00	4,000.00
TOTAL SALES FOR BED COVER LARGE			2.00	4,000.00
BED SHEETS - PAIR LARGE		NAIROBI	2.00	2,400.00
TOTAL SALES FOR BED SHEETS - PAIR LARGE			2.00	2,400.00
Carpet Medium		NAIROBI	1.00	1,000.00
TOTAL SALES FOR Carpet Medium			1.00	1,000.00
Jacket Casual Womens		NAIROBI	1.00	300.00
TOTAL SALES FOR Jacket Casual Womens			1.00	300.00
Shorts Mens		NAIROBI	1.00	270.00
TOTAL SALES FOR Shorts Mens			1.00	270.00
Suit - 2 piece Mens		NAIROBI	1.00	700.00
TOTAL SALES FOR Suit - 2 piece Mens			1.00	700.00
Suit - 3 piece Womens		NAIROBI	1.00	850.00
TOTAL SALES FOR Suit - 3 piece Womens			1.00	850.00
Ties Mens		NAIROBI	1.00	100.00
TOTAL SALES FOR Ties Mens			1.00	100.00
TOTAL SALES FOR MISC			10.00	9,620.00
GRAND TOTAL SALES				9,620.00

Administrative Reports

- Daybook with daily company transactions activities summaries
- User audit and document trail
- Sales and purchases analysis by salesman and user
- Graphical sales and purchases analysis
- Ratings of inventory, Customers, Suppliers and Salesmen
- Dashboard with various criteria based analytical reports

Other Operational Features

coreSYS is multi- user and network ready. The application has added unique features that help add value to you daily operations Some of these features include:

- coreSYS **User access profiles**, enabling modular access to software functions using role based **user-rights assignment**.
- Customer based **Loyalty system** to enable your customer obtain and redeem bonus points during sales. Allows you to lock in your customer base.
- **Track sales transactions** for your regular over the counter customers
- Time based **Clock in And Clock Out** to track user attendance and evaluate productivity.
- **Automated prompts and warnings** e.g. for stock reorder levels, expired stocks, postdated cheques, invalid pricing during sales, exceeding of credit limits

Administration Form

File

CoreSYS Administration

Company Defaults | **User Groups** | System Users | Integration Accounts | Tab 4

User Group: Administration View Permissions

Description: Administration |<< < > >>|

GROUP PERMISSIONS

Module: All

Available Areas:

- Sales By User
- Payments List
- Receipts List
- Delete Whole Invoice
- Delete Whole Cash Sale
- Delete Whole Credit Note
- Delete Whole Supplier Invoice
- Delete Whole Goods Returned Note
- Delete Whole Goods Received Note
- Delete Whole Branch Receipt
- Alter Codes
- Print Deleted Docs
- Set Stock Take Dates

Selected Areas:

- Quotations
- Sales Order
- Picking List
- Sales Invoice
- Credit Note
- Debit Note
- Customer Setup
- Purchase Orders
- Goods Received Note
- Supplier Invoice
- Credit To Supplier
- Debit To Supplier
- Supplier Setup

Buttons: New, Save, Delete, Cancel, Edit, Refresh Lists, Update Group Rights

Close

User Time And Attendance - CLOCK IN

Please clock in daily once you report for duty

21:23:40

16-Apr-2008

User Name: _____

Password: _____

OK Cancel

Other Operational Features (contd...)

- **Wide Area Remote Branch transactions processing**

These transactions include but are not limited to

- ❖ Automatic Sales and Purchases information consolidation from all your branches.
- ❖ Centralized purchasing and automatic stock information control and transfer dispatch to branches.
- ❖ Stock transfers between branches on demand or based on preconfigured orders
- ❖ Automatic supplier and customer information consolidation thus easily enabling centralized information processing.
- ❖ Consolidation of all data into one central data repository allowing you to view and produce consolidated reports reflecting your entire business without manually have to collect information from each branch.
- ❖ At the touch of a button, view past and current transactions at each branch from one central point.

The remote-branch transactional feature is enabled in coreSYS but would require that you set up a wide area communication infrastructure between your branches

Branch Orders Wizard - Step 1

Select Items To Be Ordered For:

All Items Selection By % of Sales Done Items Below Reorder Level View Existing Branch Orders

Existing Branch Orders:

Criteria: Branch Name Sort Order: Value: ...

Order No.	Order Date	A/C	Branch	Ref.	Amount	Btch?	USERN
BOD00000007	25/01/2008	BR002	COREGIT BRANCH		11,078.65	Yes	SYSDBA
BOD00000008	25/01/2008	BR002	COREGIT BRANCH		24,281.35	Yes	SYSDBA
BOD00000009	28/01/2008	BR002	COREGIT BRANCH		1,113.00	Yes	JOHNPA
BOD00000010	19/02/2008	BR002	COREGIT BRANCH		69,750.00	Yes	SYSDBA
BOD00000011	23/02/2008	BR002	COREGIT BRANCH		12,000.00	Yes	SYSDBA
BOD00000012	23/02/2008	BR002	COREGIT BRANCH		6,510.00	Yes	SYSDBA
BOD00000013	24/02/2008	BR002	COREGIT BRANCH		78,468.75	Yes	GUEST
BOD00000014	07/03/2008	BR002	COREGIT BRANCH		7,825.88	Yes	SYSDBA
BOD00000015	12/03/2008	BR002	COREGIT BRANCH		4,200.00	Yes	SYSDBA
BOD00000016	09/04/2008	BR002	COREGIT BRANCH		15,000.00	Yes	COREDA

Branch Order Number: BOD00000016 Date: 09/04/2008 Branch Name: COREGIT BRANCH

Branch Stock Transfer Processing Wizard - Step 2

Transfer No.: BTR00000001 SYSDBA Date: 29/10/2008

Branch Code: BR001 Name: BRANCH 1 FIND

Comments:

Order Number: Ref No. Delivery By

Urgent Transfer Batched

Line No: 2 Print Copy: Normal 29/10/2008 Expected Due:

Item Code	Description	Quantity	Bonus	Tax	Last Cost	Line Disc%
1	W002 wipes 16"	9		07	3,375.00	25
2	H001 hydraulic jack - 3 tonnes	3		07	5,625.00	25

Discount: 0.00
Exclusive: 9,000.00
Tax: 1,440.00
TOTAL: 10,440.00

< Back close delete save post Export stock?

Want more info on coreSYS - 254-20-3003972, 254-020-2358824
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